Tax Policy & Reform: Rejecting "Tax Utopianism" in Favor of "Tax Diversification"

Perspectives from the Citizenry, the Business Sector, Private Practice, Academia, and Government

Tax Reform: Perspectives From Across the Nation

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Why Do We Have Taxes

- To raise revenue and pay for a "civilized society" 1
 - But what is the proper scale and scope of government? 2
 - · Roads, bridges, reservoirs, defense, police, fire
 - Health security? Education? Retirement security?
 - Redistribution?
 - > Efficiency costs? Distributional goals? (See below)
- To discourage certain behaviors and activities?³
- What would the IMF recommend for USA? 4
 - > How did we come to rely so much on income taxes?5
 - Government sector (i.e., taxes and spending) as a percentage of GDP 6
- Perhaps the only certainties are death and taxes ⁷

Author's Thesis: By rejecting tax utopianism, and instead accepting tax diversification, we can spend as much or more (and obtain the "benefits" of that spending), but tax more widely and less deeply (and thus reduce the "costs" of taxation).

/ 2 /

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¹ Compania Gen. de Tobacos de Filipinas v. Collector of Internal Revenue, 275 U.S. 87, 100 (1927) (Holmes, J., dissenting) ("Taxes are what we pay for a civilized society...."). See also Nicholas Kristof, "Our Fantasy Nation?" THE NEW YORK TIMES (June 4, 2011), available at http://www.nytimes.com/2011/06/05/opinion/05kristof.html.

² "It's a good thing we don't get all the government we pay for." – Will Rogers.

³ McCulloch v. Maryland, 17 U.S. 316, 431 (1819) ("[T]he power to tax involves the power to destroy..."), available at https://www.law.cornell.edu/supremecourt/text/17/316.

⁴ International Monetary Fund, 2016 Article IV Consultation with the United States of America: Concluding Statement of the IMF Mission (June 22, 2016), available at https://www.imf.org/en/News/Articles/2015/09/28/04/52/mcs062216.

⁵ "Tax History, the Definition of Income Taxes, a Taxucation," efile.com, https://www.efile.com/tax-history-and-the-tax-code/ (accessed July 23, 2017); Tax Foundation, https://taxfoundation.org/income-taxes-illustrated/. A Visual Guide to Income in America and How it is Taxed 2 (2015), available at https://taxfoundation.org/income-taxes-illustrated/.

⁶ Organisation for Economic Co-operation and Development, "General Government Spending," https://data.oecd.org/gga/general-government-spending.htm (accessed August 2, 2017); Tax Policy Center, "What are the sources of revenue for the federal government," Tax Policy Center Briefing Book (2016), available at http://www.taxpolicycenter.org/briefing-book/what-are-sources-revenue-federal-government; Tax Policy Center Briefing Book (2016), available at https://data.oecd.org/gga/general-government," Tax Policy Center Briefing Book (2016), available at https://www.taxpolicycenter.org/briefing-book/how-does-federal-government-spend-its-money.

⁷ "Our new Constitution is now established, and has an appearance that promises permanency; but in this world nothing can be said to be certain, except death and taxes," in Letter from Benjamin Franklin to Jean-Baptiste Leroy (November 13, 1789); Gail Sibley, "The Taxman Cometh... The Tax Collector as Seen in Art," GAIL SIBLEY BLOG (April 30, 2013), http://www.gailsibley.com/2013/04/30/the-taxman-cometh-the-tax-collector-as-seen-in-art/.

Examples of Tax Utopianism

- Florida Constitution precludes a personal income tax 8
- Obama's ACA adds investment taxes to payroll taxes, to arrive at more income taxes ⁹
- Republican "Blueprint" completely replaces corporate income tax with a cash flow tax ¹⁰
- Democratic opposition to "regressive" taxes narrows choices to income and wealth taxation
- Inertia: easier to keep/raise status quo taxes, rather than try new ones

Conclusion: Perhaps nobody argues for tax utopianism per se, but people default to it on account of various factors. To overcome tax utopianism, the benefits and virtues of tax diversification need to be better articulated and understood.

/ 3 /

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⁸ FLA. CONST. OF 1968, art. VII, § 5(a) (1971) ("No tax upon estates or inheritances or upon the income of natural persons who are residents or citizens of the state shall be levied by the state, or under its authority, in excess of the aggregate of amounts which may be allowed to be credited upon or deducted from any similar tax levied by the United States or any state."), available at http://www.leg.state.fl.us/statutes/index.cfm?submenu=3#A7S05.

⁹ U.S. Department of the Treasury, Office of Tax Analysis, *Gaps between the Net Investment Income Tax Base and the Employment Tax Base* (April 2016), available at https://www.treasury.gov/resource-center/tax-policy/tax-analysis/Documents/NIIT-SECA-Coverage.pdf .

¹⁰ A Better Way: Our Vision for a Confident America—Tax 27 (June 24, 2016), available at https://abetterway.speaker.gov/ assets/pdf/ABetterWay-Tax-PolicyPaper.pdf; Kyle Pomerleau and Stephen J. Entin, "The House GOP's Destination-Based Cash Flow Tax, Explained," TAX FOUNDATION (June 30, 2016), https://taxfoundation.org/house-gop-s-destination-based-cash-flow-tax-explained/.

How Should Taxes be Analyzed?

Taxes are often analyzed separately from spending. This is a mistake, for many reasons:

- Taxation levels and spending levels must move in tandem, especially over time ¹¹
- Taxes and spending are entwined in "discrimination" ¹² and "subsidy/sparing" analyses ¹³
- Regressive, flat, and progressive taxation
 - Can these terms have meaning without viewing taxation and spending together?
 - Tax expenditures are spending through the Tax Code ¹⁴
 - Home mortgage interest deduction
 - Solar and wind incentives
 - Education incentives
 - > Spending raisers are taxes through diminished entitlements
 - Less social security benefits for wealthy
 - Less scholarships for wealthy
 - Less flood insurance for wealthy
 - How can we define a normative baseline for taxation or for spending, or is the concept inherently illusory? 15
 - Viewing taxation and spending together, government is very progressive
- The social "benefits" of spending must be weighed against the "costs" of taxation

Conclusion: We should not worry about whether a tax is regressive or progressive, because spending is overwhelmingly progressive.

/ 4 /

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11 "To spend is to tax." – Milton Friedman. See, e.g., "Milton Friedman – Money and Inflation (Q&A)," YOUTUBE (April 27, 2012), https://youtu.be/8hlpDxdbj5w?t=768; Bill White, "Let's Pay for the Government We Get," WASHINGTON MONTHLY (November/December 2014), available at http://washingtonmonthly.com/magazine/novdec-2014/lets-pay-for-the-government-we-get/.

¹² Walter Hellerstein, Is Use of Tax Proceeds Relevant to Whether a Tax Discriminates?, 85 STATE TAX NOTES 561 (Aug. 7, 2017); W.

Lynn Creamery v. Healy, 512 U.S. 186 (1994), available at https://supreme.justia.com/cases/federal/us/512/186/case.pdf.

13 26 C.F.R. § 1.901-2(e)(3) (2012), available at https://www.law.cornell.edu/cfr/text/26/1.901-2.

¹⁴ Grace Wyler, "There Is A Second Part Of Grover Norquist's Tax Pledge . . . And Many Conservatives Are Infuriated By It" BUSINESS INSIDER (November 29, 2012), available at http://www.businessinsider.com/conservatives-cheer-on-norquists-waning-power-2012-11.

¹⁵ "I used to think 'crits' [i.e., Critical Legal Scholars] avoided tax because deconstructing it was too boring. Now I realize it is because it is too easy," quoted from David Hariton, *Essay: Distinguishing Between Equity and Debt in the New Financial Environment*, 49 Tax Law Review 499, 501-502 n.8 (1994).

What are Possible Tax Bases? 16

Income	Personal Sins – Alcohol, Tobacco, Sugary Drinks 19
Consumption	Environmental Sins – Speculation, Excessive Risk 20
Wages & Payroll	Environmental Sins – Carbon, Pollution Fines
Capital Income	Per Capita & Poll Taxes – Military Draft
Wealth ¹⁷	User Fees – Toll Roads, Gasoline Taxes, Using 911
Tariffs on Imports or on Exports 18	Fines – Speed Traps, False Alarms, Bail and Forfeitures ²¹
Property Values	Surprise tax, lump-sum tax lead to fewer distortions
Gifts & Estates	

Question: At the federal level, why do we limit ourselves to income taxes and payroll taxes when there is "fiscal capacity" for other taxes? ²²

/ 5

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- ¹⁶ Joint Committee on Taxation, *Description and Analysis of Proposals to Replace the Federal Income Tax* (June 5, 1995), available at http://www.jct.gov/s-18-95.pdf; John R. Brooks, *The Definitions of Income*, 71 Tax L. Rev. ____ (forthcoming), available at http://scholarship.law.georgetown.edu/facpub/1952/.
- ¹⁷ David J. Shakow, *A Wealth Tax: Taxing the Estates of the Living*, 57 Boston College Law Review 947 (2016), available at http://bclawreview.org/files/2016/05/09_shakow.pdf.
- ¹⁸ Erika K. Lunder, Export Clause: Limitation on Congress's Taxing Power, Congressional Research Service (October 18, 2012), available at https://fas.org/sgp/crs/misc/R42780.pdf.
- 19 World Health Organization, *Taxes on sugary drinks: Why do it?*, (2016), available at http://apps.who.int/iris/bitstream/10665/250303/1/WHO-NMH-PND-16.5-eng.pdf.
- ²⁰ "Tobin Tax Evaluating the Tobin tax as a general Financial Transaction Tax (FTT)," WIKIPEDIA (July 2, 2017), https://en.wikipedia.org/wiki/Tobin tax#Evaluating the Tobin tax as a general Financial Transaction Tax .28FTT.29; "Financial transaction tax," WIKIPEDIA (July 27, 2017), https://en.wikipedia.org/wiki/Financial transaction tax; "Let Wall Street Pay for the Restoration of Main Street Bill." WIKIPEDIA (August 8, 2017), https://en.wikipedia.org/wiki/Let_Wall_Street_Pay for the Restoration of Main Street Bill.
- ²¹ Emily Shaw, *Where local governments are paying the bills with police fines*, SUNLIGHT FOUNDATION (September 26, 2016), available at https://sunlightfoundation.com/2016/09/26/where-local-governments-are-paying-the-bills-with-police-fines/.
- ²² Tax Foundation, *Income Tax Illustrated: A Visual Guide to Income in America and How it is Taxed* 2 (2015), available at https://taxfoundation.org/income-taxes-illustrated/; Ajay K. Mehrotra, MAKING THE MODERN AMERICAN FISCAL STATE: LAW, POLITICS, AND THE RISE OF PROGRESSIVE TAXATION, 1877-1929 (Cambridge University Press 2013).

Income Versus Consumption Bases,²³ but Why Not Both?²⁴

- Haig-Simons income taxes
 - > Realization requirement is the Achilles heel 25
 - Getting to utopia: marking-to-market all real and financial assets and liabilities
- Taxing the underground economy with a consumption tax
- Consumption taxes
 - > Retail sales taxes
 - Valued added tax (VAT) 26
- Who likes or does not like a VAT? ²⁷
- Is an income tax a tax on the sins of working and saving?

Conclusion: Utopianists believe it is possible to design a "better" or more "perfect" income tax or consumption tax; pragmatists see any measurement system as having flaws somewhere and so it is better to diversify.

/ 6 .

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²³ Alan J. Auerbach, *The Choice between Income and Consumption Taxes: A Primer*, NBER, Working Paper No. 12307 (June 2006), available at http://www.nber.org/papers/w12307.pdf; Daniel N. Shaviro, *Replacing the Income Tax With a Progressive Consumption Tax*, 103 TAX NOTES 91 (April 5, 2004), available at http://www.americantaxpolicyinstitute.org/wp-content/uploads/2017/02/ShaviroPCT.pdf; Edward B. Hyson, *The Debate Over Replacing the Present Income Tax with an Alternative Tax Structure*, 23 SOUTHERN LAW JOURNAL 181 (Fall 2013), available at http://www.southernlawjournal.com/2013 2/SLJ Fall%202013 Hymson.pdf.

²⁴ Michael J. Graetz, 100 Million Unnecessary Returns: A Fresh Start for the U.S. Tax System, 112 THE YALE LAW JOURNAL 261 (2002), available at http://www.yalelawjournal.org/pdf/417 s99jq6yx.pdf; Alan D. Vaird, "Fundamental Tax Reform," THE ECONOMICS OF TAX REFORM (Alan J. Auerbach and Kent Smetters, eds., 2017), available at http://www.law.georgetown.edu/faculty/symposia-lectures/tax-law-public-finance/upload/Three-Fundamental-Tax-Reform-Options-Revised-Jan-25-2016.pdf.

²⁵ Under current law, we have a "lock in effect": i.e., do we have a tax on income, measured at realization, or a tax on realization, measured by income?

²⁶ James M. Bickley, *Value-Added Tax (VAT) as a Revenue Option: A Primer*, Congressional Research Service (January 11, 2012), available at https://fas.org/sgp/crs/misc/R41708.pdf; Sijbren Cnossen, "A VAT Primer for Lawyers, Economists, and Accountants," 55 TAX NOTES INT'L 319 (July 27, 2009), available at https://citeseerx.ist.psu.edu/viewdoc/download?doi=10.1.1.190.7199&rep=rep1&type=pdf.

²⁷ "Former Treasury Secretary Lawrence Summers said Republicans don't like value-added taxes because they are a 'money machine' and Democrats don't like them because they are regressive. We will get a VAT, he said, when Democrats realize that it is a money machine and Republicans realize that it is regressive," quoted from Michael J. Graetz and David R. Henderson, "Should the U.S. Adopt a Value-Added Tax?" THE WALL STREET JOURNAL (February 28, 2016), available at https://www.law.nyu.edu/sites/default/files/upload documents/shaviro-DBCFT-v2.pdf.

We Should Try More "Tax Diversification" and Reject "Tax Utopianism"

- Plucking the most feathers with the least squawking ²⁸
 - Taxes deeply affect behavior, e.g., working, saving, marriage, dying 29
 - Efficiency, Laffer curve 30
 - The case of sales tax holidays 31
 - > Legal incidence versus economic incidence 32
- Collecting same or more revenue (to spend), but with fewer distortion costs 33
 - Distortion effects / costs grow with the "square of the tax rate"
 - A 40% tax rate is 16 times more "costly" than a 10% tax rate
 - So four taxes at 10% each could be much better than one tax at 40%
- Diversification means eggs in different baskets 34
- Basic World Tax Code 35
- How would a state revenue czar approach this?
 - California white paper 36
 - New Jersey billionaire moves to Florida 37
 - Who are "the rich"? 38
 - Should we soak the rich? 39
 - Should we not soak the rich?
- Are environmental/sin taxes (Pigouvian taxes) a win-win? 40

7 7 © Sullivan & Worcester LLP 10/1



- ²⁸ Jean-Baptiste Colbert, "The art of taxation consists in so plucking the goose as to procure the largest quantity of feathers with the least possible amount of hissing", quoted in, William Sharp McKechnie, *The State & the Individual: An Introduction to Political Science, with Special Reference to Socialistic and Individualistic Theories* 77 (1896).
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Notes continue on next page

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What is Fair and Just? 41

- Distributional impact: 42 is inequality increasing? 43
 - Are we mismeasuring inequality over time? 44
 - Are other factors, such as assortative marriages, largely responsible? 45
 - How much "rent" seeking is happening? 46
- Is it mine or is it yours? Who built that?
 - It's mine: I built that.
 - Locke's theory of property 47
 - Aesop's Fable 48
 - Nozick's Tale of the Slave 49
 - It's ours: We built that.
 - No person is an island; there is no "I" in team; we are in this together
 - Rawls' "veil of ignorance" 50
 - Murphy & Nagel's "Myth of Ownership" 51
- Horizontal equity versus vertical equity 52

Conclusion: Whether viewed through the lens of Nozick or Rawls, taxes and spending are not independent ends; instead, both taxation and spending are intertwined "means" to particular conceptions of a "just" societal "end". Under both lenses then, tax diversification makes more sense than tax utopianism.

8/

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Notes continue on next page

- ⁴⁹ Robert Nozick, ANARCHY, STATE AND UTOPIA 290-292 (1974), available at http://www.colorado.edu/studentgroups/libertarians/issues/nozick_slave.html.
- 50 "John Rawls and the Veil of Ignorance," Hammering Shield: The Collected Essays (March 4, 2013), $\underline{\text{https://hammeringshield.wordpress.com/}2013/03/04/903/.}$
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Related Themes of Tax Policy, Reform and Scholarship

Besides a/the "proper" tax base, there are other, related themes of tax policy, reform, and scholarship 53

- Corporate integration ⁵⁴ Corporations are people too?
- Taxation of financial products 55
- International dimensions and edge effects 56
 - Who is a citizen or resident of the US? 57
 - What activity and profitability is onshore versus offshore? 58
 - Worldwide taxation (export neutrality) versus territorial (import neutrality) 59
- Improving and simplifying "measurement" of income 60

Conclusion: We learn from these other academic debates that any tax base is at bottom a measurement system that will have some flaws (or at a minimum, limits to its precision), and thus again we should diversify rather than pursue a single tax base strategy.

/ 9

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10

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13